TrueSense™
Search and analyze product and service rates in our powerful, anonymized database to ensure you are getting the best possible technology rates.

Stop Guessing, Start Knowing

Benchmarking
Understand the telecom services you have and where you have it. Gain visibility into inventory ownership, attributes and location across spend categories though a central platform.

Market Visibility
Telecom carriers make it difficult to compare prices and services adding confusion and complexity to the benchmarking process. Gain visibility and understanding of regional and carrier-specific fluctuations.

Extensive Analysis
Search and analyze product and service rates in a robust, anonymized database. Become an expert in telecom pricing and gain additional buying power when entering contract negotiations.

Aggregated Data
Harness the power of aggregated data. Take the guesswork out of rates and service price points.

Rate Negotiation
Gain clarity through complex rate negotiations. Quickly identify cost-saving opportunities and validate price points for the quoting process.
Managing an enterprise technology environment has too many moving parts to do it alone. Surviving on a patchwork of manual processes and software tools leads to wasted time and more importantly, wasted money. Stop surviving, start thriving.

Leverage an easy-to-use software platform and enable order management, usage analysis, and ongoing expense management for your technology environment. Calero-MDSL solutions for technology span a wide range of applications that address pain points in managing a global enterprise communications estate.

Insert Calero-MDSL service delivery to realize the full efficiency of our software platform. Our experts become an extension of your team providing basic managed services through full business process outsourcing (BPO) support across repetitive and one-time tasks.

We bring a unique mix of software and services to each client engagement that enable key functional areas to be managed across spend categories. Each solution is configured to drive desired client outcomes enabling visibility, process automation and cost reduction.

We challenge convention and exceed expectations by delivering superior solutions with integrity and personal service that is lacking from our competition. Our solutions are designed to provide clarity, control, compliance and cost savings across your global technology estate. Whether you’re considering a relationship with us as a customer, a partner, or a member of our team, we invite you to get to know us and our passion for this industry.

About Calero-MDSL

3000+ CLIENTS
Clients with the largest, most complex global technology needs across all industry verticals.

100+ COUNTRIES DEPLOYED
Calero-MDSL serves a global client base with offices across three continents for in-country support.

$22B+ SPEND UNDER MANAGEMENT
Enterprises trust Calero-MDSL to manage over $22 billion in global technology spend.

3M+ MOBILE DEVICES UNDER MANAGEMENT
And growing. Calero-MDSL’s MMS offerings cover devices around the world.

Across Major Enterprise Initiatives

- Telecom Expense Management
- Managed Mobility Services
- SaaS Subscription Management